

Public Speaking Internship. An informal approach

What is it?

Law students who are thinking about becoming a lawyer usually complain about the lack of academic preparation meant to nurture essential lawyering skills that they are expected to master from day one of their job. Among these top skills are primarily those related to public speaking, abilities that the formal education does little to enhance, and which are fundamental building blocks to a career as a business/consultancy lawyer or pleading lawyer.

In spite of what is commonly believed in the field or what is advertised in relation thereto, mastering the art of rhetoric has very few recipes. An excellent public speaker would have to find personal ways to enhance his/her skills by being constantly exposed to a variety of public speaking situations, as well as using self-analysis throughout this process, while being mentored to overcome the inherent barriers along the way.

Where will it take place?

The internship is held at Țuca Zbârcea & Asociații's headquarters, located in Șos. Nicolae Titulescu nr. 4-8, America House, Aripa de Vest, etaj 8.

What are the benefits of participation?

The internship covers topics that will help interns gain a comprehensive understanding of fundamental public speaking techniques, such as how to structure a speech, how to deal with speech anxiety, how to address counterarguments persuasively, and how to use humour effectively. The program is designed for a less formal environment, encouraging interaction and active participation, and consists of both theoretical and more practical presentations.

The internship is open to students from any law school, irrespective of their year, who aspire to lay the foundations for a successful speech or simply enhance their public speaking skills, regardless of future professional ambitions (i.e., business/commercial lawyer or pleading lawyer), personality type (i.e., extrovert or introvert), prior public speaking experience etc.

Sessions will include general presentations followed by interactive discussions.

The internship consists of 12 training sessions, covering topics such as: How to structure a speech, How to use humour, How to deal with speech fear, How to effectively bring counterarguments in delivering a speech, Crisis management in public speech, etc.

When will it take place?

The internship takes place between March 2017 and February 2018 and it consists of monthly training sessions typically delivered from 5:00 pm to 6:00 pm.

Who are the lecturers?

The lectures are lawyers with extensive expertise in public speaking and rhetoric. A raft of key-note speakers from various fields is also expected to join in as special guests. The sessions will comprise interactive exercises/Q&A meetings that will be followed by conclusions.

Florentin Țuca



Florentin Țuca is Managing Partner at Țuca Zbârcea & Asociații. With a legal career spanning more than 24 years, he specialises in corporate law, PPP and concessions, as well as M&A. In addition, he has gained a wide reputation in handling complex domestic and international arbitration, particularly in relation to privatisation and cross-border disputes. Florentin Țuca acted as a consultant/expert in the development and implementation of the legal framework relating to privatisation, concessions, banking and other areas. He holds a PhD degree in PPPs and Concessions. Florentin Țuca was awarded the “European Managing Partner of the Year” title at the 2012 The Lawyer European Awards.

Dan Cristea



Dan Cristea is a pleading lawyer on litigation and international arbitration matters at Țuca Zbârcea & Asociații. 2012 has seen him nominated in Forbes Romania “30 under 30” list. He has won the World Universities Debating Championship in Dublin, 2009, as well as the European Universities Debating Championship in Tallinn, 2009 and Oxford IV, 2009. Together with his teammate, Nicoleta Lupea, they set up a valuable precedent in the world of debating, as the first team to have ever won the most prominent international championships in this field.

What is the application process?

Interested applicants are invited to send their résumés (CVs) in Romanian and a short letter stating their reasons for wishing to participate in the internship. Applications should be sent to office@tuca.ro by **March 20th**.

Successful candidates will receive final confirmation of enrolment in the program by **March 24th** at the latest. The first training session will take place during the week March 27th - March 31st, subject to interns' prior confirmation of availability.

All interns will receive a letter of recommendation and a certificate of completion, as well as relevant supporting materials.

By enrolling in this program, students hereby acknowledge and confirm their commitment to undertake all seven sessions of the internship program.

For additional details, please contact Alina Pintică, Chief Marketing & Communications Officer, Țuca Zbârcea & Asociații, 021 204 88 90, alina.pintica@tuca.ro